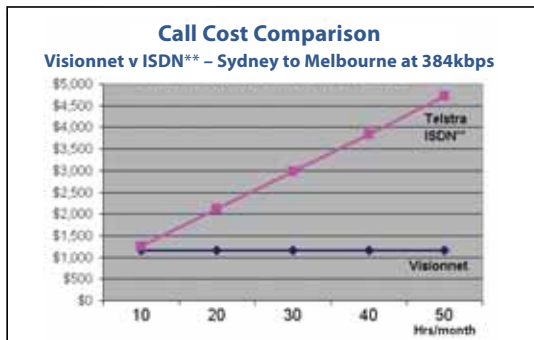


*Australia's dedicated IP based network designed and built for real-time, live videoconferencing.*

Visionnet offers a complete IP-based videoconferencing network solution, including multipoint bridging and gateway services to both ISDN and IP sites. It provides the reliability and **quality of service (QoS)** required for mission critical videoconferencing with the added advantage of being a **cost effective** alternative to ISDN for videoconferencing.



Organisations globally are discovering the benefits, initially cost-related of videoconferencing over an IP network. However, it is the issue of quality, security and reliability which is also addressed by Visionnet which ensures that the true benefits of video over IP are realised.

Visionnet is a dedicated network designed and built solely for the application of videoconferencing with a complete videoconferencing network solution, including multipoint bridging and gateway services to both ISDN and IP sites.

In addition, Visionnet offers Exclusive Video Features to enable you to use video communications as an extremely powerful communications tool - as easy as a traditional telephone call.

## Reliable IP Videoconferencing

Visionnet allows you to take advantage of IP videoconferencing without affecting your existing IP network.

It is a dedicated network designed and built to provide the level of service and quality required for real-time, live videoconferencing.

Visionnet provides the quality, security and control you need for mission-critical videoconferencing over IP.

Visionnet provides for IP calls to ISDN sites via our gateway service. This allows you to call an ISDN-based system at will as you do now and ISDN-based systems can call you.

With Visionnet, you are able to take advantage of a range of network features and infrastructure for videoconferencing not available in a standard IP network. (See Table 1)

Table 1. Visionnet Network Features

- Network Monitoring
- "Video Quality" of Service
- Real and Historical Network Statistics
- ISDN Gateway
- Direct In Dial
- High Definition Multipoint Video Bridging
- Multiple Video Bridging platforms – incl. TANDBERG, Codian & Polycom
- Gate Keeper Redundancy
- Help Desk Support incl. remote endpoint diagnostics
- Internet Call Access

## Cheaper Alternative to ISDN

Visionnet provides a cost effective alternative to ISDN and expanding existing IP networks to enable videoconferencing.

Once established\* Visionnet does not incur recurring traffic charge as does ISDN. Therefore, the more videoconferencing you do the more you save.

Table 2. Call Cost Comparison  
Visionnet v ISDN\*\* - Sydney to Melbourne at 384kbps

	Visionnet	ISDN**
10 Hours Per Month	<b>\$1,331</b>	\$1,197
20 Hours Per Month	<b>\$1,331</b>	\$2,048
30 Hours Per Month	<b>\$1,331</b>	\$2,900
40 Hours Per Month	<b>\$1,331</b>	\$3,751
50 Hours Per Month	<b>\$1,331</b>	\$4,602

\*ISDN Set up Cost = \$1794, based on 3 x ISDN 2 standard connection fees for a new service as per Telstra's published rates as at July, 2008. VisionNet Set-up Cost = \$3040

\*\* Based on Monthly access fees plus National 'Over 165km Intercapital' Videoconferencing at 384kbps Day Rate for BusinessLine Complete as per Telstra's published rates as at July, 2008.

## Easy to Use

Visionnet's Exclusive Video Features extend the video communications experience to new levels of simplicity, bringing standard telephony call handling features to the video world. It allows you to send, receive and remotely check video messages, dial for instant assistance, and ensure all your incoming video calls are handled personally and professionally.

## Global Coverage

Every Visionnet subscriber gets exclusive access to the GlowPoint Global Network which will result in huge savings when compared to traditional ISDN calling to world locations.

With its partnership with GlowPoint, Visionnet is able to now offer its reliable IP based videoconferencing service world-wide.

